

LEATHER IN CHICAGO, INC.

19365 Business Center Drive, Suite 6
Northridge, California 91324 United States
Toll-Free: 1-877-771-9988 Phone: 818-349-3456, Fax: 818-349-3486

Drop Shipping Program

Frequently Asked Questions & Answers

What is drop shipping?

Drop shipping is a fulfillment model that allows you to buy products individually from Leather In Chicago, Inc. and ship them directly to your customer.

Instead of purchasing a large amount of inventory, you simply partner with Leather In Chicago, Inc. to list our merchandise for sale. Once you receive an order you forward it to Leather In Chicago, Inc. for fulfillment. Leather In Chicago, Inc. will ship the product directly from our warehouse to your customer, and charge you only for the price of the shipped. If you want Leather In Chicago, Inc. to use your UPS or FedEx account, we will gladly do so otherwise, we will ship the product using our UPS or FedEx account and charge you for the shipping fee.

What are the benefits of drop shipping?

The drop shipping model has a number of advantages:

- **Lower Capital Requirement:** With drop shipping, you don't need to invest thousands of dollars in inventory. Instead, you only purchase a product when you have an existing order to fill.
- **Wider Product Selection:** When you don't have to pre-purchase all the items you sell, you can offer a significantly larger number of products to your customers.
- **Reduced Risk:** Without thousands invested in inventory, the risk involved with starting an online store is dramatically reduced. If things don't work out, you aren't stuck with thousands in inventory you have to sell at a loss.
- **Location Independence:** Because you don't have to worry about fulfillment or running a warehouse, it's possible to run a drop shipping business from anywhere with a laptop and an internet connection.
- **Highly Scalable:** Because you don't need to manually fulfill each order, it's relatively easy to scale a drop shipping business.

Is drop shipping a profitable business model?

Like all businesses, success and profitability rely on a number of variables. But when done correctly, it's possible to create highly profitable online businesses with drop shipping. Drop shipping isn't a magic formula – and real success takes significant work and time – but it's a viable online business model with very low risk.

How much can I make with drop shipping?

Like all businesses, profits and success range widely based on a number of factors – most notably, the commitment and dedication of the business owner and the niche selected. But with a long-term commitment, hard work and the right approach it's possible to create a drop shipping business that provides a six-figure income.

What kind of profit margins can I expect with drop shipping?

Profit margins will vary greatly depending on the products you sell. Ultimately, you will decide your mark up percentage.

Where do people sell drop shipped products?

People sell drop shipped products just about everywhere! For example eBay, Amazon, and eCommerce sites are among the most popular.

[All Reasons to partner with Leather In Chicago, Inc. Drop Shipping Progra!!!](#)

Why do business with Leather In Chicago, Inc.?

We have been in business since 1990, directly manufacturing, importing and wholesaling general leather goods to our customers, and drop-shipping merchandise for our customers.

- We have a huge product line, and our items are great sellers in retail stores across the country.
- We know what people want to buy, and that's what we sell.
- We're experts in our field, and we can help you make more money by selling our items on your website, Amazon or eBay.

Why would I want to sell your items on my site?

What we can offer is a bit different than your typical drop shipper. Because we are wholesalers and manufacturers, we fill a very specific niche that is increasing in demand with the growth of ecommerce. Increasingly, retail consumers are searching online for wholesale merchandise directly from manufacturers.

Is there a monthly membership fee to use Leather In Chicago, Inc. Drop Ship Program?

There is no monthly membership fee, the program is free. That means no hidden fees or extra charges. You only pay a drop ship fee on a per order per item basis.

What kind of items does Leather In Chicago, Inc. sell?

To see what items we sell, please visit www.LeatherInChicago.com

We have a wide variety of leather goods in the following categories:

- Backpacks
- Belts
- Brand Name Wallets
- Caps
- Card Cases
- Chain Wallets
- Checkbook Covers
- Cigarette Case
- Coin Purse
- Cowhide Bags
- Cowhide Wallets
- Fanny Packs
- Gloves
- Hipster Wallets
- Lambskin Wallets
- Money Clips
- Passport Covers
- Travel Accessories
- Women's Wallets
- Zipper Wallets

How do I get Leather In Chicago, Inc. items onto my site?

We provide you with a data feed. Please note that we do not offer assistance with integrating our data feed onto your site.

How much profit will I make on the items I sell?

That's up to you. We give you a list of our items and the wholesale prices. You put the items on your website, mark them up however you want, and keep the profit.

What prevents my customers from buying from Leather In Chicago, Inc. directly?

There a number of reason that your retail customers will not be buying from Leather In Chicago, Inc. directly.

To begin with, Leather In Chicago, Inc. is not looking to do direct business on a retail level. We will never seek out business with any of your customers.

Is there a minimum order requirement?

The Leather In Chicago, Inc. Drop Ship Program does not have a minimum dollar amount for each order.

Where are the products warehoused?

Leather In Chicago, Inc. warehouses all of our products at our warehouse in Northridge, CA.

Feed Management

What information can I find on the Data Feed?

Product ID	Name	Description	Colors	Categorie 1	Price	Dropshipping Fee	Shipping Weight in LB
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Does Leather In Chicago, Inc. provides access to images?

Yes, you can download all images as needed by going to our website www.LeatherInChicago.com for the specific Product ID. Once you find the product, you will have access to different angle pictures of the item and in different colors if applicable.

What is the fulfillment time frame?

Please allow 1 - 2 business days for your orders to ship. Note that we do not ship on Friday, Saturday, and Sunday.

How often is the Master Data Feed updated?

Our Master Data Feed is updated once a month, on the first week of the month to be exact.

Is the pricing on the feed my price?

Yes, the pricing on the data feed is your price. Please note that if there is a price increase, that will reflect on the data feed.

How do I know which products are in stock?

We try to keep all of our items in stock at all times. There are times when we sell out on items without any anticipation; due to the nature of our wholesale business, we might sell out on all units in a single day.

What happens when an item is out of stock?

Leather In Chicago, Inc. will immediately notify you via email only if an item becomes out of stock. It is your responsibility to monitor your email.

Ordering

How are orders placed?

- All orders must be emailed to Dropship@leatherinchicago.com in a PDF format as an attachment.
- All orders must have quantity, item code, prices, and ship to address.
- You must provide us with a PDF packing slip if needed.

Refunds & Returns

Does Leather In Chicago, Inc. accept returns?

Leather In Chicago, Inc. Drop Ship Program will accept returns on merchandise that is damaged or wrong item was sent to the customer. In these situations, Leather In Chicago, Inc. will accept the responsibility of paying the shipping charges.

Leather In Chicago, Inc. does not accept returns due to buyer's remorse.

When would Leather In Chicago, Inc. refund the cost of the order?

Once Leather In Chicago, Inc. receives the damaged/wrong item, Leather In Chicago, Inc. will process a refund within the next 3-7 business days.

When will an exchange occur?

Leather In Chicago, Inc. can exchange merchandise at our expense if the items shipped were incorrect or damaged.

Packing & Shipping

All of the drop ship orders are packed in a sealed adhesive bubble mailer envelope. Shipping label will be printed with only with the following information.

Ship From:
Shipping Department
Customer Service
19365 Business Center Drive
Suite # 6
Northridge, CA 91324.

How do I calculate the weight of a package?

We provide that information on the data feed.

How are tracking numbers sent?

We immediately email you the tracking number from our email address
Dropship@leatherinchicago.com

Does my customer receive a tracking email?

Once you receive tracking number from us, it is your responsibility to provide your customer with a tracking number.

Does Leather In Chicago, Inc. ship internationally?

At this time we do not ship internationally.

Can I use Leather In Chicago, Inc. shipping account?

You are welcome to use our FedEx or UPS account for shipping your orders. The shipping cost will be placed on your credit card with your order total.

Can I ship to PO boxes?

Leather In Chicago, Inc. does not ship to PO boxes.

Can I ship to APOs?

Leather In Chicago, Inc. does not ship to APOs.

Drop Shipping Agreement

Leather In Chicago, Inc. welcomes you to our Drop-Shipping program. Please note that these are the requirements to set up your account with us:

1. All orders must be emailed to Dropship@leatherinchicago.com in a PDF format as an attachment. All orders must have quantity, item code, prices, and ship to address. If packing slip is needed, please email it in a PDF format as an attachment with your order.
2. You must provide us with your own UPS, or FedEx account. Otherwise, we will use our UPS or FedEx account and charge for the shipping.
3. Returns are welcome only within 30 days from delivery date only for defective items or wrong items shipped that have original tags and packaging. Leather In Chicago, Inc. does not provides call tags or refunds for shipping charges.
4. A valid credit card authorization shall always be on file.
5. We require that all customers possess a Federal Tax ID.

Note: Please note that we sold out on items from time to. It is your responsibility to monitor your email and look for Out of Stock Notification emails.

Please fax/email your VISA OR MASTER CARD authorization. This form gives Leather In Chicago, Inc. authorization to charge your credit card for every transaction.

CREDIT CARD #:

EXP DATE:

SECURITY CODE:

NAME ON THE CARD:

BILLING ADDRESS:

SIGNATURE: _____

_____(Initial) I accept to do business with Leather In Chicago, Inc. Drop Shipping Program and understand the procedures, guidelines, rules and requirements.

X _____
Account Representative / Date

Thank you,

Leather In Chicago, Inc.